



MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER



ASC
Pipe fittings & nipples,
valves, Gruvlok & hangers

**ABZ Valve • ANVIL • SCI
ANVIL EPS • GRUVLOK
SHARPE**



Armacell
Pipe insulation – poly &
rubber applications



Bradford White
Commercial & tankless
heaters, boilers & storage
tanks



CTS Flange USA
Copper dielectric & groove
steel flanges



Canfield Technologies, LLC
Brazing & solder supplies



Centrotherm
Commercial propylene pipe
& fittings



Crowcon
Gas detection services



Fantech
Indoor air quality
equipment, dryer boosters
& radon mitigation



General Plastics
PVC & poly air duct fittings



Hammond Valve*
Valves — full line, ball, gate,
globe, check & butterfly



Kroy Industries, Inc.
PVC air duct pipe



LAARS
Boilers, storage tanks &
water heaters



Leonard*
Water temperature control
valves



McElroy*
Pipe fusion tools



Milwaukee Valve*
Valves — full line, ball, gate,
globe, check & butterfly



North Star
Water softeners & filtration,
scale reduction



NIRON*
PPR CT pipe & fittings,
electrofusion, butt &
socket fusion



Pedrollo
Motor-driven pumps for
clean and waste water



RWC
Plumbing & heating for
smart homes



Spears
Plastic fittings, pipe, valves
& cement, commercial
lab waste



TracPipe
Flexible CSST gas piping



TITAN Flow Control Inc.*
Strainers – Y type, basket,
duplex, check valves



Trelice*
Pressure gauges &
thermometers



WarmRain
Fiberglass/acrylic bath bays
& showers, ADA & assisted
living products



Webstone
Valve innovations for
plumbing, hydronic & solar



Wilo
Energy-efficient circulating
pumps

* Available in MN, ND & SD

521 Phalen Blvd, St. Paul, MN 55130
651.287.2640 | 800.328.9235
sales@michelsales.com
www.michelsales.com



MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER

EXECUTIVE TEAM

RICK MICHEL PRESIDENT OF OPERATIONS

651.287.2643 **d**
612.819.9434 **c**
rick@michelsales.com

MATT MICHEL PRESIDENT OF SALES

651.287.2645 **d**
651.492.8871 **c**
matt@michelsales.com

DANNY MICHEL DIRECTOR OF SALES - WEST

651.287.2685 **d**
612.819.7376 **c**
dan@michelsales.com

TIM MARKLEIN DIRECTOR OF SALES - EAST

414.207.8982 **d**
312.576.8832 **c**
tim@michelsales.com

TOM DEGENARO DIRECTOR OF COMMERCIAL DEVELOPMENT

952.923.0356 **c**
tom@michelsales.com

JIM ROLAND DIRECTOR OF PVF

651.287.2690 **d**
651.755.4723 **c**
jimr@michelsales.com

SHANNON JANSEN DIRECTOR OF HUMAN RESOURCES

651.287.2683 **d**
651.249.8717 **c**
shannon@michelsales.com

OUTSIDE SALES

ANDY JOHNSON OUTSIDE SALES

andy@michelsales.com
651.587.2831 **c**
South Dakota & SW Minnesota

ANDREW O'REILLY OUTSIDE SALES

andrew@michelsales.com
952.607.6064 **c**
NW Minnesota & North Dakota

CODY WHITAKER OUTSIDE SALES

cody@michelsales.com
262.622.3830 **c**
Southern Wisconsin

RYAN KRAFT OUTSIDE SALES

ryan@michelsales.com
920.288.1837 **c**
NE & Central WI & UP Michigan

COLTON PETERSON OUTSIDE SALES

colton@michelsales.com
252.665.3909 **c**
SE Wisconsin

COMMERCIAL DEVELOPMENT

LARRY SUNDBERG FIELD SUPPORT/TECHNICAL TRAINING MANAGER

651.287.2656 **d**
651.230.4241 **c**
larry@michelsales.com

JOEL CLARY SALES ENGINEER

920.979.5452 **c**
joelc@michelsales.com

PAT PAULSON TECHNICAL SALES SPECIALIST

612.655.7478 **c**
pat@michelsales.com

SPENCER BELL FIELD SUPPORT/ TECHNICAL TRAINER

651.287.2695 **d**
715.529.0500 **c**
spencer@michelsales.com

MATT RANDOLPH COMMERCIAL QUOTATIONS

651.287.2682 **d**
mattr@michelsales.com

INSIDE SALES

JIM VANDERGON INSIDE SALES/COMMERCIAL QUOTATIONS

651.287.2691 **d**
jimv@michelsales.com

ALLISON ROLAND INSIDE SALES/COMMERCIAL QUOTATIONS

651.287.2692 **d**
allison@michelsales.com

KALLIE O'GARA INSIDE SALES

651.287.2651 **d**
kallie@michelsales.com

STEVE ALBERTSON INSIDE SALES

651.287.2646 **d**
920.540.9709 **c**
steve@michelsales.com

JOE WEYANDT INSIDE SALES

651.287.2693 **d**
joe@michelsales.com

KATHLEEN FOX DATA ANALYST/INSIDE SALES

651.287.2641 **d**
kathleen@michelsales.com

MINDY NELSON ADMINISTRATIVE ASSISTANT/ INSIDE SALES

651.287.2684 **d**
mindy@michelsales.com

MAIRZY GATRELL MARKETING/ORDER FULFILLMENT ASSOCIATE

651.287.2688 **d**
mairzy@michelsales.com

ABRA GILLMAN ACCOUNTANT

651.287.2642 **d**
abra@michelsales.com

SCOTT GILLMAN WAREHOUSE MANAGER

651.287.2647 **d**
scott@michelsales.com