



# MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER



**ASC**  
Pipe fittings & nipples,  
valves, Gruvlok & hangers

**ABZ Valve • ANVIL • SCI  
ANVIL EPS • GRUVLOK  
SHARPE**



**Armacell**  
Pipe insulation – poly &  
rubber applications



**Bradford White**  
Commercial & tankless  
heaters, boilers & storage  
tanks



**CTS Flange USA**  
Copper dielectric & groove  
steel flanges



**Canfield Technologies, LLC**  
Brazing & solder supplies



**Centrotherm**  
Commercial propylene pipe  
& fittings



**Crowcon**  
Gas detection services



**Fantech**  
Indoor air quality  
equipment, dryer boosters  
& radon mitigation



**General Plastics**  
PVC & poly air duct fittings



**Kroy Industries, Inc.**  
PVC air duct pipe



**LAARS**  
Boilers, storage tanks &  
water heaters



**North Star**  
Water softeners & filtration,  
scale reduction



**Pedrollo**  
Motor-driven pumps for  
clean and waste water



**RWC**  
Plumbing & heating for  
smart homes

**Cash Acme • Eastman  
Holdrite • John Guest  
Sharkbite**



**Spears**  
Plastic fittings, pipe, valves  
& cement, commercial  
lab waste



**TracPipe**  
Flexible CSST gas piping



**WarmRain**  
Fiberglass/acrylic bath bays  
& showers, ADA & assisted  
living products



**Webstone**  
Valve innovations for  
plumbing, hydronic & solar



**Wilo**  
Energy-efficient circulating  
pumps



## MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER

### EXECUTIVE TEAM

**RICK MICHEL**  
PRESIDENT OF OPERATIONS  
651.287.2643 **d**  
612.819.9434 **c**  
rick@michelsales.com

**MATT MICHEL**  
PRESIDENT OF SALES  
651.287.2645 **d**  
651.492.8871 **c**  
matt@michelsales.com

**DANNY MICHEL**  
DIRECTOR OF SALES - WEST  
651.287.2685 **d**  
612.819.7376 **c**  
dan@michelsales.com

**TIM MARKLEIN**  
DIRECTOR OF SALES - EAST  
414.207.8982 **d**  
312.576.8832 **c**  
tim@michelsales.com

**TOM DEGENARO**  
DIRECTOR OF COMMERCIAL  
DEVELOPMENT  
952.923.0356 **c**  
tom@michelsales.com

**JIM ROLAND**  
DIRECTOR OF PVF  
651.287.2690 **d**  
651.755.4723 **c**  
jimr@michelsales.com

**SHANNON JANSSEN**  
DIRECTOR OF HUMAN RESOURCES  
651.287.2683 **d**  
651.249.8717 **c**  
shannon@michelsales.com

### OUTSIDE SALES

**NICK KRUSE**  
OUTSIDE SALES  
nick@michelsales.com  
763.355.4223 **c**  
Minnesota & Western Wisconsin

**ANDY JOHNSON**  
OUTSIDE SALES  
andy@michelsales.com  
651.587.2831 **c**  
South Dakota & SW Minnesota

**ANDREW O'REILLY**  
OUTSIDE SALES  
andrew@michelsales.com  
952.607.6064 **c**  
NW Minnesota & North Dakota

**CAMDEN WHITAKER**  
OUTSIDE SALES  
camden@michelsales.com  
262.622.3135 **c**  
SE Wisconsin

**CODY WHITAKER**  
OUTSIDE SALES  
cody@michelsales.com  
262.622.3830 **c**  
Southern Wisconsin

**RYAN KRAFT**  
OUTSIDE SALES  
ryan@michelsales.com  
920.288.1837 **c**  
NE & Central WI & UP Michigan

### COMMERCIAL DEVELOPMENT

**LARRY SUNDBERG**  
FIELD SUPPORT/TECHNICAL TRAINING  
MANAGER  
651.287.2656 **d**  
651.230.4241 **c**  
larry@michelsales.com

**JOEL CLARY**  
SALES ENGINEER  
920.979.5452 **c**  
joelc@michelsales.com

**PAT PAULSON**  
TECHNICAL SALES SPECIALIST  
612.655.7478 **c**  
pat@michelsales.com

**SPENCER BELL**  
FIELD SUPPORT/TECHNICAL TRAINER  
651.287.2695 **d**  
715.529.0500 **c**  
spencer@michelsales.com

**STEVE ALBERTSON**  
COMMERCIAL DEVELOPMENT  
SPECIALIST  
651.287.2646 **d**  
920.540.9709 **c**  
steve@michelsales.com

**MATT RANDOLPH**  
COMMERCIAL QUOTATIONS  
651.287.2682 **d**  
mattr@michelsales.com

### INSIDE SALES

**JIM VANDERSON**  
INSIDE SALES/COMMERCIAL  
QUOTATIONS  
651.287.2691 **d**  
jjimv@michelsales.com

**ALLISON ROLAND**  
INSIDE SALES/COMMERCIAL  
QUOTATIONS  
651.287.2692 **d**  
allison@michelsales.com

**KALLIE O'GARA**  
INSIDE SALES  
651.287.2651 **d**  
kallie@michelsales.com

**JOE WEYANDT**  
INSIDE SALES  
651.287.2693 **d**  
joe@michelsales.com

**KATHLEEN FOX**  
DATA ANALYST/INSIDE SALES  
651.287.2641 **d**  
kathleen@michelsales.com

**ABRA GILLMAN**  
ACCOUNTANT  
651.287.2642 **d**  
abra@michelsales.com

**MAIRZY GATRELL**  
MARKETING/ORDER  
FULFILLMENT ASSOCIATE  
651.287.2688 **d**  
mairzy@michelsales.com

**SCOTT GILLMAN**  
WAREHOUSE MANAGER  
651.287.2647 **d**  
scott@michelsales.com